

"Future Technology Today"

Volume 4 Issue 12

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Who's Who

Owners:

Kent (ext 302) and LaVerne Biel (ext 309)

Administration:

Mike (ext 304)- Accounting/ Personnel
John (ext 308)- Project Coordinator

Phone Technicians:

Carl (ext 303)- Lead Technician
Charles (ext 307) Technician

Computer Technicians:

Greg (ext 313) Manager
David (ext 316) Network Engineer

Sales Personnel:

Brent (ext 326) Communication Analyst
Brita (ext 306) Communication Analyst/ Dial Tone Advocate
Charlene (ext 305) Telephone Customer Advocate

Auto Attendant Quick Reference Guide

1-List of Personnel
2- C-TAP and Partner - ship Plan Customers
3 - Service

4 - Sales
5 - Accounting
6 - Repeat this Message
0 - Operator

ShoreTel Introduces New Switches!

Access Telcom is please to announce that ShoreGear 50V and ShoreGear 90V switches are available for ordering as of December 19th, 2008.

The ShoreGear 50V and ShoreGear 90V switches are enhanced versions of the ShoreGear 50 and the ShoreGear 90 switches respectively, with capabilities to support

integrated voicemail and auto-attendant features. Both ShoreGear 50V and ShoreGear 90V are package in the new 1U half-width chassis.

The ShoreGear 50V supports up to 50 IP phones, 2 analog extensions, and 4 loop-start trunks. Additionally, ShoreGear 50V also supports 50 voice mailboxes with 22 hours of voicemail storage.

The ShoreGear 90V supports up to 90 IP phones, 4 analog

extensions, and 8 loop-start trunks. Additionally, ShoreGear 90V also supports 90 voice mailboxes with 56 hours of voicemail storage.

System Requirements for these switches is as follows: You must be running ShoreTel 8.1 to be able to utilize the ShoreGear 50V & 90V.

For more information on ShoreTel please contact LaVerne at 509-340-0298 or laverne@access-tel.com.

Want to Lower the True Cost of Ownership on Your Business Equipment?

Business owners who acquire equipment for their business: phone systems, computers, and other tangible goods, usually prefer to deduct the cost in a single tax year, rather than a little at a time over a number of years. This deduction is know by its section in the tax code, a Section 179 deduction.

Benefits of a Non-Tax/Capital Lease:

The benefit of a Non-Tax/ Capital Lease is that it can take advantage of Section179: expense up to \$250,000 if the equipment is installed in 2009. In addition, you may depreciate any excess on the depreciation schedule for that asset. Examples of Non-Tax/Capital

leases include a \$1.00 Buyout Lease, an Equipment Finance Agreement, and a 10% Purchase upon Termination Lease. Example: Assume you finance \$350,000 worth of business equipment, put it into use in 2009, and take advantage of Section179, your tax savings could be significant.

Further Detail

The election, which is made on Form 4562, is for the tax year the property was placed in service or an amended return filed within the time prescribed by law. The total cost of property that may be expensed for any tax year cannot exceed the total amount of taxable income during the tax year. Section 179 is property that you acquire by purchase for use in the active conduct of your business. Reference Publication 946 for eligible.

This expense deduction is provided for taxpayers (other than estates, trusts or certain non-corporate lessors) who elect to treat the cost of qualifying property as an expense rather than a capital expenditure. Under Section 179, equipment purchases, up to the amount approved for a given year, can be expensed (deducted from taxable income) if installed by December 31st. Non-tax leases qualify for this deduction in their year of inception. Any excess above the expensed amount can be depreciated depending on the equipment type. Not all states follow federal law. Contact your tax advisor for further detail or visit www.irs.gov for specific detail.

For questions on Access Telcom's leasing options please contact LaVerne at 509-340-0298 or laverne@access-tel.com.



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Merry Christmas and Happy New Year!



ESI and NextGen form strategic alliance for small business IP telephony solutions!

Estech Systems, Inc. (ESI) and NextGen Technology Group (NextGen) today announced a strategic alliance naming ESI as a NextGen Preferred SMB Technology Solution Provider. ESI, a leading manufacturer of digital and IP business phone systems, and NextGen, the telecommunications industry's first IP-centric telephony integrator organization, have signed an agreement that also calls for NextGen to provide strategic input to ESI product development efforts. This important alliance will enable ESI to leverage NextGen's success and expertise in delivering, supporting, and managing a variety of telecommunications solutions to nearly 30,000 customers nationwide.

"NextGen recognizes that IP-based communications solutions like those offered by ESI deliver real business advantage to our shared customers," said Doug Boyd, President and Chief Operating Officer of ESI.

"Our new relationship with NextGen gives us the ability to more quickly validate the evolution of our award-winning products by leveraging the day-to-day experience of NextGen members, each of whom has helped thousands of customers solve a wide variety of real-world communications challenges with innovative IP solutions and applications."

ESI Communications Servers provide standards-based IP technologies in a platform that gives NextGen customers the flexibility to choose when and just how much IP technology is right for their business. Unique solutions like ESI Cellular Management and ESI Presence Management, in addition to a full complement of IP capabilities such as remote phones, softphones, and SIP phones, are perfect for a single-site business or one of many in a multi-site network.

"As an ESI Certified Reseller, I know firsthand that my fellow NextGen members are excited to offer ESI's line of Communication Servers because of their unmatched feature set, competitive pricing, and easy integration with a customer's existing infra-

structure," said David Roberts, a founding member of NextGen Technology Group and president of Atlanta, Georgia-based Ascend Technologies, Inc. "NextGen was created to help independent telephony integrators succeed by leveraging the collective technical and business expertise of our members. We now bring that same spirit of collaboration and support to our new partnership with ESI."

To kick off the alliance, ESI's President and COO, Doug Boyd, and ESI's Vice President of Sales and Marketing, Pam Hughes, participated in NextGen's Q3 MindShare, a quarterly conference for NextGen members. "We believe the NextGen organization is unique in that it provides an IP-centric approach to help individual resellers transform their business to meet the long-term needs of their customers. We see a tremendous synergy between what NextGen is doing and ESI's vision and strategy," Boyd added.

For more information about ESI please contact Brita at 509-340-0286 or brita@access-tel.com.

Technology Fair!

Access Telcom will be hosting a Technology Seminar on January 20, 2009 at Center Place Event Center from 3-5 pm.

Access will be inviting vendors such as ShoreTel, Verizon, TW Telecom, LifeSize, IT Lifeline and Zonar to share information on products that may enhance your businesses productivity.

Please be looking for an invitation coming to you soon.

If you would like to RSVP to the event ahead of time please contact Brita at 509-340-0286 or brita@access-tel.com.